

EVENT TOURISM GRANT PROGRAM

PURPOSE

1. The Event Tourism Grant Program is an annual funding program for festivals, events and sporting events that are considered tourism drivers, and provide an economic spin-off for the community via visitor spending and overnight stays.

EVENT PRIORITIES

- 2. Events that take place throughout the year are eligible.
- 3. Events that promote the 3 pillars of Bracebridge's tourism brand, which include Taste, Create, and Live.
- 4. Sport tourism events.
- 5. Events that target audiences largely from out of Town and that have a regional, provincial, national, or international scope.

GENERAL CRITERIA

- 6. Events must take place in Bracebridge.
- 7. Town of Bracebridge funding is not to exceed 33% of the overall event budget, to a maximum of \$5,000.00.
- 8. Consideration will be given to events that assist the Town in achieving its various event tourism goals and provide corporate and tourism branding recognition opportunities.
- 9. The Festival and Event Strategy Goals include:
 - 9.1. Build a stronger downtown;
 - 9.2. Create a vibrant and diverse arts community;
 - 9.3. Create partnerships within the community;
 - 9.4. Increase spending in the community;
 - 9.5. Expand our season (both high and low season events);
 - 9.6. Encourage return visits to the community;
 - 9.7. Encourage development of volunteers/staff (i.e. event planning courses);
 - 9.8. Develop resources to assist those planning events in the community (permit process reviews, handbook, insurance issues);



- 9.9. Keep municipal and other facilities "full/utilized";
- 9.10. Provide the best economic impact possible in the community;
- 9.11. Further support sport tourism initiatives;
- 9.12. Encourage events to become financially sustainable;
- 9.13. Enhance visitation in the traditional off-season; and
- 9.14. Align with the Bracebridge tourism brand.
- 10. Applicants must outline how they plan to track visitor participation, specifically:
 - 10.1. who their visitors are;
 - 10.2. where they are coming from;
 - 10.3. if they are utilizing local accommodation; and
 - 10.4. level of spending while visiting.
- 11. Applicants need to create opportunities for the Town's contribution to be publicly recognized.
- 12. Applicants must outline their plans to make their event financially sustainable over time (i.e. what actions are incorporated into the event over time so that it is viable without the need for the Event Tourism Grant).

NEW EVENT CRITERIA

- 13. Demonstrate they meet the general criteria in the application.
- 14. Funds can be used to assist with:
 - 14.1. encouraging event participation and pre/post event tourism; or
 - 14.2. to build/purchase minor pieces of equipment required to host the inaugural event as well as any future events.

EXISTING EVENT CRITERIA

- 15. Existing events must demonstrate they meet the general criteria in the application; and
 - 15.1. Must be undergoing substantial change (e.g. new venue location) or are adding new significant components (e.g. new entertainment) to the event; Or
 - 15.2. Demonstrate that they are using the Town's financial assistance to leverage funding opportunities from larger funding programs (e.g. federal or provincial).



PROCEDURES

- 16. The application procedure is as follows:
 - 16.1. Consultation with Economic Development Staff;
 - 16.2. Completion of the Event Grant Application Form;
 - 16.3. Review of the application by staff based on criteria;
 - 16.4. Recommendations made to Council through annual budget deliberations;
 - 16.5. Communication of the decision from staff to applicant regarding the approval/decline of the application;
 - 16.6. Execution of an Event Tourism Grant Agreement;
 - 16.7. Creation of a Media Release / Photo Opportunity with the Mayor and Event Organizer; and
 - 16.8. Completion of the Event Evaluation after the event.

PROGRAM LIMITATIONS

- 17. Event Tourism grants should not be used for:
 - 17.1. Research (except for exit surveys needed to determine demographics of visitors/participants);
 - 17.2. Transportation;
 - 17.3. Payment of Town or other taxes;
 - 17.4. Operating or capital deficits incurred in prior years by an organization;
 - 17.5. Agencies that are primarily funding bodies to other organizations; and
 - 17.6. Donations to organizations.



GENERAL ORGANIZATION INFORMATION			
Legal Name of Company or Organization:	Name of Event:		
Contact Person:	Position:		
Mailing Address:		Postal Code:	
Phone:	Email:		
Cell:	Website:		
Fiscal Year of Grant:	Event Grant Category Sport Tourism Festival or Event	Total Grant Request:	
GENERAL GRANT INFORMATION			
Describe the operation and history of your of whether it is public, private business, non-private business.	rganization and ownership of yofit or charity.	your event. Please indicate	



DESCRIBE THE EVENT TO WHICH THE GRANT FUNDING WOULD BE APPLIED (What, Where, When) Name: Description: Location: Date: Will your event require road closures? ☐ Yes ☐ No WHY HAS YOUR GROUP DECIDED TO HOST THIS EVENT IN BRACEBRIDGE? DESCRIBE IN DETAIL THE VARIOUS ACTIVITIES THAT WILL OCCUR WITHIN YOUR EVENT.



WHAT DO YOU PROPOSE TO DO WITH A GRANT FROM THE TOWN OF BRACEBRIDGE? **HOW WILL YOU PROMOTE YOUR EVENT?** Paid media (please specify) **Target Audience Proposed Budget Unpaid Marketing Tactics Target Audience VISITOR PARTICIPATION** How many people do you hope to attract from outside the region? What are you doing to increase the number of out-of-town visitors that your event attracts?



For sports e	vents, how many teams are anticipated to attend? What regions are they coming from?
	ecting participants, vendors or volunteers to stay overnight? Yes No f accommodations do you anticipate being utilized?
Are there an	y other events in the region that are similar to what you are proposing? Yes No
If so, please	provide information (what, where, when, who)
HOW WILL	YOUR EVENT BENEFIT THE COMMUNITY?
LINK THIS I	NFORMATION TO THE FESTIVAL AND EVENT STRATEGY GOALS
The following	ng section is used for evaluation purposes.
	Promotes overnight stays Details:
	Encourages out-of-town visitors Details:

	Provides activities for cottagers within urban boundaries Details:
	Provides opportunities to increase sales for the local business community Details:
	Promotes use of public infrastructure Details:
	Promotes Bracebridge outside of the community Details:
	Demonstrates Partnerships with other organizations and/or businesses Details:
	Provides a model for revenue generation Details:
	Exhibits plans for growth Details:



	Incorporates a solid marketing plan designed with a target audience Details:
	Demonstrates a business and operating plan that identifies the required staff (volunteer or paid or otherwise) and financial resources to produce the event Details:
	Demonstrates that the organization/business has the experience to produce the event Details:
	Potential to become an anchor event for the community Details:
Engag	ges the community through:
	Volunteers Details:
	Participants to the event Details:
	Financial contributions to the business community Details:
	Strategic partners with business / Sponsorship Details:



EXPECTED OUTCOMES NOTE: Preference will be given to events that have some method of tracking where participants are coming from (i.e. percentage of participants that are from out-of-town versus local residents) Number of Attendees: Number of Vendors: Number of Community Partner Organizations: Number of local sponsors: Number of non-local sponsors: LIST ANY RELEVANT EVENTS THAT YOUR GROUP MAY HAVE HOSTED IN THE PAST 5 YEARS PLEASE LIST THE RELEVANT EXPERIENCE OF MEMBERS OF YOUR TEAM IN HOSTING OR **ORGANIZING EVENT AND FESTIVALS** Position Summary of Experience Name



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DESCRIBE HOW YOU WILL EVALUATE YOUR EVENT
NOTE: Be sure to include an example of your exit survey if applicable.
LIST ANY ORGANIZATIONS WITH WHOM YOU WILL COLLABORATE OR PARTNER TO HOST THIS EVENT:
FINANCIAL INFORMATION:
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	e incorporated into the event ove ent Tourism Grant?	er time so tha	at it becomes fir	nancially viable without the
PREVIOUS GR	ANTS			
	ously received Event Tourism Gradicate the amount and year for a			
Year:	Amount:		Year:	Amount:
Year:	Amount:		Year:	Amount:
Year:	Amount:		Year:	Amount:
PLEASE INDICATE WHAT THE TOWN OF BRACEBRIDGE CAN EXPECT IN EXCHANGE FOR ITS SPONSORSHIP OF YOUR EVENT				
Promotion of the Town of Bracebridge (Town's) logo on all programs, websites, emails, faxes, print advertising and other applicable media. (Required)				
☐ Links to the Town's website on your event website				
☐ Opportunity for the Mayor or member of Council to speak at the opening of your event				
Other: (please specify):				



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PLEASE LIST ALL ATTACHMENTS			
1	4		
2	5		
3	6		
DECLARATION			
I hereby certify that the information included with this application is complete and is true and correct to the best of my knowledge, and that I am an authorized officer of the company and/or organization. I have the authority to make this declaration and to submit this application on behalf of the above-named organization.			
Signature	Position	Date	
NOTICE OF COLLECTION			
Personal information is collected under the authority of the <i>Municipal Act</i> , <i>S.O. 2001</i> and <i>Municipal Freedom</i> of <i>Information and Protection of Privacy Act</i> , <i>R.S.O. 1990</i> , and will be used by the Town of Bracebridge in reviewing grant applications and other related administrative purposes for the Town of Bracebridge. Questions regarding the collection and use of this information may be directed to the Director of Corporate Services/Clerk at 705-645-5264 ext. 3200 during business hours.			

Return Completed form to:

Ciara Ryan

Tourism and Cultural Development Officer

Phone: 705-645-5264 ext. 3512 Email: cryan@bracebridge.ca